

<b>TREC Elective CE Credit Courses</b>	<b>Credit Hours</b>	<b>Course No.</b>	<b>Expires</b>
<b>3D Printed Homes</b> <i>The goal for this course is to go over the history of American housing, construction, how 3 D printing is accomplished, the market trends and opportunities, lender, and appraisal issues and much more.</i>	1.0	47128	7/31/2025
<b>1031 Exchange Transactions</b> <i>Details what a 1031 exchange is, how to use it, ways to exchange, the different exchanges and much more.</i>	1.0	46413	5/31/2025
<b>A Deed Is a Deed, Right</b> <i>Details the legal significance of various deeds.</i>	1.0	47073	7/31/2025
<b>Closing Short Sales</b> <i>Explains what short sales entail and outlines the procedures on how to correctly set up and close these transactions.</i>	1.0	47292	8/31/2025
<b>Commercial Title Insurance and Closings – Part One</b> <i>Explains how a commercial closing differs from a residential closing and information necessary to ensure the transaction progress and closes smoothly.</i>	1.0	45903	<b>IN RENEWAL</b>
<b>Commercial Title Insurance and Closings – Part Two</b> <i>An explanation of the specific types of transactions involving commercial property and the areas that need special attention during the closing process.</i>	1.0	45902	<b>IN RENEWAL</b>
<b>Designing A Winning Real Estate Business</b> <i>Details the history of ALTA, what is title insurance and the 7 pillars- best practices.</i>	1.0	46415	5/31/2025
<b>Farm and Ranch Contracts – APPROVED FOR CONTRACTS</b> <i>Instructions to fill out this contract and deal with crops, accessories, reservations, etc.</i>	1.0 Contracts	45143	<b>IN RENEWAL</b>
<b>FIRPTA_FinCEN NEW 2025</b> <i>To provide a review of FIRPTA and FinCEN for Real Estate and Title professionals.</i>	1.0	51624	2/28/2027
<b>House Over Troubled Waters</b> <i>A detailed discussion of the history of water in Texas. Texas water sources, water management and aging infrastructures, and Texas population growth and water challenges.</i>	2.0	47646	10/31/2025
<b>How and When to Use Affidavits of Heirship &amp; Powers of Attorney</b> <i>Details closing issues involving affidavits of heirship and powers of attorney.</i>	1.0	47084	7/31/2025

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<b>Identity and Cyber Security</b> <i>What Cybercrime looks like. The Dark web, Escrow and Real Estate Fraud, real life examples and how to protect yourself and your clients.</i>	2.0	48023	12/31/2025
<b>Insuring Easements and Leaseholds</b> <i>A general understanding of the basics of easements and leaseholds.</i>	1.0	49978	7/31/2026
<b>Leases and Landlords and Laws...Oh My! NEW 2024</b> <i>To provide Realtors interested in growing their real estate practice with residential leasing, an overview of what they need to know to build a successful leasing business.</i>	1.0	49856	06/30/2026
<b>Marketing to Multiple Generations NEW 2024</b> <i>The goal of this class is to review the agent duties and responsibilities. Examine the different generations and their worlds.</i>	2.0	49538	5/31/2026
<b>Minerals, Can You Dig It?</b> <i>A thorough discussion of the complex area of mineral interests as it relates to real estate transactions.</i>	1.0	49976	7/31/2026
<b>Niche Marketing for Realtors</b> <i>Provide an overview of Niche Marketing and steps for building a successful "Niche" real estate practice.</i>	1.0	52073	3/31/2027
<b>Oh No! The Property Is in a Trust!</b> <i>Details the mechanics of property held in a trust.</i>	1.0	47091	7/31/2025
<b>Ooh That Smell</b> <i>To provide Realtors with information to improve, their knowledge of residential sewer systems and septic systems. To provide information on how these systems function, so Realtors can provide accurate information when discussing these systems with clients.</i>	1.0	46162	4/30/2025
<b>OMG My Client Did What</b> <i>To provide Realtors with techniques and procedures to help prevent transaction issues when clients buy or sell a property.</i>	1.0	45950	<b>IN RENEWAL</b>
<b>Oops I Missed It Again</b> <i>The goal of this class is to review the Realtor's responsibilities when writing a residential purchase offer. We will review sections of the 1- 4 Single Family Purchase Contract and discuss items for the agent to watch out for when filling in the contract with the buyer. This class will provide you with increased knowledge to help in writing better purchase contracts for your buyer client. This class is not a comprehensive contract overview. We will be reviewing sections of the contract where errors commonly occur.</i>	1.0	45180	<b>IN RENEWAL</b>
<b>Same-Sex Marriage and Title Insurance</b> <i>A thorough review of this relatively new area including example situations and the implications on real estate transactions.</i>	1.0	45142	<b>IN RENEWAL</b>

<b>Selling Farm and Ranch Property</b> <i>To provide agents a comprehensive overview of information needed to sell farm and ranch properties. We will cover topics agents need to know when selling farm and ranch properties and review key sections of the TREC Farm &amp; Ranch contract.</i>	2.0	49537	5/31/2026
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<b>Surveys: A Snapshot into the Dirt</b> <i>Explains the use and purpose of a survey as it relates to a closing transaction with a special emphasis on area and boundary.</i>	1.0	48078	12/31/2025
<b>Texas Realtors Form Changes</b> <b>APPROVED FOR CONTRACTS</b> <i>Providing Realtors an overview of the changes to the Texas Realtor forms for 2024 &amp; 2025.</i>	1.0 Contracts	50568	10/31/2026
<b>Texas Residential Leasing Contracts, Addendums, Notices &amp; Forms NEW 2024</b> <i>To provide Realtors interested in growing their real estate practice through property leasing a review of Texas leasing contracts, forms, addendums, and information.</i>	1.0	49857	06/30/2026
<b>Texas Residential Loan Assumptions NEW 2024</b> <i>To provide Realtors an overview of the U.S. housing and lending history with focus on the residential loan assumption process.</i>	1.0	50311	08/31/2026
<b>The ABC'S of Title</b> <i>Explains the process from receiving your contract, title, survey, CD, clear to close, the closing and funding.</i>	1.0	45647	IN RENEWAL
<b>The Agent's Guide to Completing the TREC 1-4 Family Contract</b> <b>APPROVED FOR CONTRACTS</b> <i>Covers each provision in the TREC 1-4 Family Contract.</i>	2.0 Contracts	47789	11/30/2025
<b>Title Commitments</b> <i>Discusses the type of coverage given and how it relates to items in the TREC contract.</i>	1.0	49362	5/31/2026
<b>Understanding Home Appraisal and Appraisal Waiver Addendum</b> <i>The goal of this class is to review the appraisal process for single family homes. With focus on the 1-4 Single Family contract and Third Party Finance addendum, with the goal of helping agents understand the proper use of the Right to Terminate Due to Lender's Appraisal addendum in a purchase transaction.</i>	1.0	47082	7/31/2025
<b>Warning Signs in the Closing Process</b> <i>Covers the common issues that cause delays in closing and offers suggestions to overcome these problems.</i>	1.0	47770	11/30/2025
<b>What Do I Do Now? Wills, Probate &amp; Guardianships</b> <i>Covers the basics of handling property affected by wills, probates, and guardianships.</i>	1.0	47226	8/31/2025
<b>Wills, Probates, and Guardianships NEW 2025</b> <i>Provide Realtors an overview of the selling process involving Wills, Probates and Guardianships.</i>	1.0	51625	2/28/2027
<b>Winning the Expired Listing</b> <i>Why listings expire &gt; Niche Marketing &gt;Micro Marketing &gt;Seller emotions &gt;Meeting the sellers &gt;Winning the listing</i>	1.0	45901	IN RENEWAL

<b>Who, What, When, and Where of Marital Property &amp; Divorce</b> <i>Details how divorce can affect the closing transaction.</i>	1.0	47034	7/31/2025
<b>Working with NTREIS &amp; Matrix NEW 2025</b> <i>To provide a review of the North Texas Real Estate Information Service for Real Estate professionals. Covering basic Matrix set-up and advanced features of the MLS system.</i>	1.0	51626	2/28/2027
<b>TREC Legal Update Part 1 (2024-2025)</b> <i>Course content mandated by TREC Statutory Changes/Rules/Forms</i>	4.0	47600	12/31/2025
<b>TREC Legal Update Part II (2024-2025)</b> <i>Course content mandated by TREC Ethics/Fair Housing</i>	4.0	47601	12/31/2025

Approved TREC Instructors	Email Address	Cell Phone	Area
David Hays	<a href="mailto:david.hays@fnti.com">david.hays@fnti.com</a>	817-300-1871	Dallas Metroplex
Stephen Parker	<a href="mailto:stephen.parker@fnti.com">stephen.parker@fnti.com</a>	817.657.2045	Dallas Metroplex
Rustin Khavari	<a href="mailto:rustin.khavari@fnti.com">rustin.khavari@fnti.com</a>	214-797-5755	Dallas Metroplex
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Steve Trubatisky	<a href="mailto:Steve.trubatisky@fnti.com">Steve.trubatisky@fnti.com</a>		Texas
Kelsey Granberry			Houston
Seminar Coordinator			
April Roberts	<a href="mailto:april.roberts@fnti.com">april.roberts@fnti.com</a>	903-440-1239	

Please read the following procedures in setting up a seminar.

## Setting Up a Seminar for MCE Credit

- Arrange date (30 days in advance) with one of the First National TREC instructors and send an Outlook calendar request to the instructor and April Roberts.
  - Include the following with your calendar request.  
**This information MUST be included to confirm the seminar:**
    - **Date**
    - **Time**
    - **Complete location address**
    - **Course name**
    - **Speaker for the event**
    - **Title agent name & contact person info**

**PLEASE NOTE:**

  - o A minimum of **10** attendees must be registered at least a week in advance to hold a seminar.
  - o No more than 4.0 hours of credit can be scheduled in a single day unless approved by the instructor prior to setting up the seminar.
  - o Verify that location has capabilities for connecting a laptop for Power Point presentation (if needed).
- Email a copy of the advertising flyer to April for approval prior to distribution. Include the following information:
  - MCE Provider Name – First National Title Insurance Company
    - o When a provider offers a course that is hosted by another organization, the promotional material must show clearly that the approved MCE provider is offering the course.
  - MCE Provider Number – 9942
  - MCE Course Title and Number
  - The title agent clearly listed as the event sponsor.
  - Any written advertisement that contains a fee charged by the provider shall display all fees for the course in the same place in the advertisement with the same degree of prominence.
  - The sponsor of any meal provided must be listed on the flyer.
  - If the title agent is providing a meal, this must be noted on the flyer with the meal cost included in addition to the course fee.
- The course fee is \$10 per hour. Check payments should be made payable to “Travis Manion Foundation.”**
- Notify April of the number expected to attend one week in advance of the presentation.

## **IMPORTANT INFORMATION:**

- The course may be canceled or rescheduled if the minimum number of 10 registered attendees is not met one week prior to presentation.
- ALL real estate agents attending the seminar must pay the course fee whether or not MCE credit is desired. TDI has stated that it is a violation of P-53 when some agents are allowed to attend a course granting continuing education credit without paying the course fee.
- A title company representative must attend the course presentation to ensure that the TREC Course Roster is signed and that the course fee for each person attending is collected.