



# FIRST NATIONAL<sup>TM</sup> TITLE INSURANCE COMPANY

## TREC Elective Continuing Education Credit Courses – 2024 FNTI Provider Number – 9942

TREC Elective CE Credit Courses	Credit Hours	Course No.	Expires
<b>3D Printed Homes <span style="color: red;">NEW 2023</span></b> <i>The goals for this course is to go over the history of American housing, construction, how 3 D printing is accomplished, the market trends and opportunities, lender and appraisal issues and much more.</i>	1.0	47128	7/31/2025
<b>1031 Exchange Transactions</b> <i>Details what a 1031 exchange is, how to use it, ways to exchange, the different exchanges and much more.</i>	1.0	46413	5/31/2025
<b>A Deed Is a Deed, Right</b> <i>Details the legal significance of various deeds.</i>	1.0	47073	7/31/2025
<b>Closing Short Sales</b> <i>Explains what short sales entail and outlines the procedures on how to correctly set up and close these transactions.</i>	1.0	47292	8/31/2025
<b>Commercial Title Insurance and Closings – Part One</b> <i>Explains how a commercial closing differs from a residential closing and information necessary to ensure the transaction progress and closes smoothly.</i>	1.0	45903	3/31/2025
<b>Commercial Title Insurance and Closings – Part Two</b> <i>An explanation of the specific types of transactions involving commercial property and the areas that need special attention during the closing process.</i>	1.0	45902	3/31/2025

<b>Designing A Winning Real Estate Business NEW 2023</b> <i>Details the history of ALTA , what is title insurance and the 7 pillars- best practices.</i>	1.0	46415	5/31/2025
<b>Farm and Ranch Contracts –APPROVED FOR CONTRACTS</b> <i>Instructions to fill out this contract and deal with crops, accessories, reservations, etc.</i>	1.0 Contracts	45143	01/31/2025
<b>FIRPTA for Realtors</b> <i>A detailed discussion of the Foreign Investment in Real Property Act and guidelines of how to handle this situation during closings.</i>	1.0	45150	01/31/2025
<b>House Over Troubled Waters NEW 2023</b> <i>A detailed discussion of the history of water in Texas. Texas water sources, water management and aging infrastructures, and Texas population growth and water challenges.</i>	2.0	47646	10/31/2025
<b>How and When to Use Affidavits of Heirship &amp; Powers of Attorney</b> <i>Details closing issues involving affidavits of heirship and powers of attorney.</i>	1.0	47084	7/31/2025
<b>Identity and Cyber Security NEW 2023</b> <i>What Cybercrime looks like. The Dark web, Escrow and Real Estate Fraud, real life examples and how to protect yourself and your clients.</i>	2.0	48023	12/31/2025
<b>Insuring Easements and Leaseholds</b> <i>A general understanding of the basics of easements and leaseholds.</i>	1.0	43869	7/31/2024
<b>Marketing to Multiple Generations NEW 2024</b> <i>The goal of this class is to review the agent duties and responsibilities. Examine the different generations and their worlds.</i>	2.0	49538	5/31/2026
<b>Minerals, Can You Dig It?</b> <i>A thorough discussion of the complex area of mineral interests as it relates to real estate transactions.</i>	1.0	43767	6/30/2024
<b>Oh No! The Property Is in a Trust!</b> <i>Details the mechanics of property held in a trust.</i>	1.0	47091	7/31/2025
<b>Ooh That Smell NEW 2023</b> <i>To provide Realtors with information to improve, their knowledge of residential sewer systems and septic systems. To provide information on how these systems function, so Realtors can provide accurate information when discussing these systems with clients.</i>	1.0	46162	4/30/2025
<b>OMG My Client Did What NEW 2023</b> <i>To provide Realtors with techniques and procedures to help prevent transaction issues when clients buy or sell a property.</i>	1.0	45950	3/31/2025
<b>Oops I Missed It Again NEW 2023</b> <i>The goal of this class is to review the Realtor's responsibilities when writing a residential purchase offer. We will review sections of the 1- 4 Single Family Purchase Contract and discuss items for the agent to watch out for when filling in the contract with the buyer. This class will provide you with increased knowledge to help in writing better purchase</i>	1.0	45180	1/31/2025

contracts for your buyer client. This class is not a comprehensive contract overview. We will be reviewing sections of the contract where errors commonly occur.			
<b>Property Condition and Casualty Loss</b> Provides a detailed discussion concerning property condition and the course of action to take if there is damage to the property under contract. <b>WILL NOT RENEW</b>	1.0	57223	8/31/2025
<b>Same-Sex Marriage and Title Insurance</b> A thorough review of this relatively new area including example situations and the implications on real estate transactions.	1.0	45142	1/31/2025
<b>Selling Farm and Ranch Property NEW 2023</b> To provide agents a comprehensive overview of information needed to sell farm and ranch properties. We will cover topics agents need to know when selling farm and ranch properties and review key sections of the TREC Farm & Ranch contract.	2.0	49537	5/31/2026
<b>Six Rules of Negotiations</b> How to skillfully negotiate a contract to achieve a purchase that satisfies all parties involved.	1.0	43870	7/31/2024
<b>Surveys: A Snapshot into the Dirt</b> Explains the use and purpose of a survey as it relates to a closing transaction with a special emphasis on area and boundary.	1.0	48078	12/31/2025
<b>The ABC'S of Title NEW 2023</b> Explains the process from receiving your contract , title, survey, CD, clear to close, the closing and funding.	1.0	45647	03/31/2025
<b>The Agent's Guide to Completing the TREC 1-4 Family Contract APPROVED FOR CONTRACTS</b> Covers each provision in the TREC 1-4 Family Contract.	2.0 Contracts	47789	11/30/2025
<b>Time</b> Discuss the concept of time management from a perspective of how real estate professionals use their time in their daily business and professional lives.	1.0	43933	07/31/2024
<b>Title Commitments</b> Discusses the type of coverage given and how it relates to items in the TREC contract.	1.0	49362	5/31/2026
<b>TREC Contract Changes 2023 APPROVED FOR CONTRACTS</b> Covers the TREC contract changes made in 2018 and 2020.	1.0 Contracts	45645	3/31/2025
<b>Understanding Home Appraisal and Appraisal Waiver Addendum NEW 2023</b> The goal of this class is to review the appraisal process for single family homes. With focus on the 1-4 Single Family contract and Third Party Finance addendum, with the goal of helping agents understand the proper use of the Right to Terminate Due to Lender's Appraisal addendum in a purchase transaction.	1.0	47082	7/31/2025
<b>Warning Signs in the Closing Process</b> Covers the common issues that cause delays in closing and offers suggestions to overcome these problems.	1.0	47770	11/30/2025



- b. MCE Provider Number – 9942
- c. MCE Course Title and Number
- d. The title agent clearly listed as the event sponsor.
- e. Any written advertisement that contains a fee charged by the provider shall display all fees for the course in the same place in the advertisement with the same degree of prominence.
- f. The sponsor of any meal provided must be listed on the flyer.
- g. If the title agent is providing a meal, this must be noted on the flyer with the meal cost included in addition to the course fee.

**3. The course fee is \$10 per hour. Check payments should be made payable to “Homes For Our Troops.”**

4. Notify April of the number expected to attend one week in advance of the presentation.

### ***IMPORTANT INFORMATION:***

- *The course may be canceled or rescheduled if the minimum number of 10 registered attendees is not met one week prior to presentation.*
- *ALL real estate agents attending the seminar must pay the course fee whether or not MCE credit is desired. TDI has stated that it is a violation of P-53 when some agents are allowed to attend a course granting continuing education credit without paying the course fee.*
- *A title company representative must attend the course presentation to ensure that the TREC Course Roster is signed and that the course fee for each person attending is collected.*