



TREC Elective Continuing Education Credit Courses – 2020

FNTI Provider Number – 9942

TREC Elective CE Credit Courses	Credit Hours	Course No.	Expires
A Deed Is a Deed, Right <i>Details the legal significance of various deeds.</i>	1.0	37162	6/30/2021
Body Language—It’s What You Don’t Say That Counts <i>Explains how body language and other nonverbal communication impacts our interaction with others and how to interpret their meanings.</i>	1.0	34671	6/30/2020
Closing Short Sales <i>Explains what short sales entail and outlines the procedures on how to correctly set up and close these transactions.</i>	1.0	37435	8/31/2021
Commercial Title Insurance and Closings – Part One <i>Explains how a commercial closing differs from a residential closing and information necessary to ensure the transaction progress and closes smoothly.</i>	1.0	36611	3/31/2021
Commercial Title Insurance and Closings – Part Two <i>An explanation of the specific types of transactions involving commercial property and the areas that need special attention during the closing process.</i>	1.0	36612	3/31/2021
Down on the Bayou: Flood Control Then and Now <i>Outlines the government’s role in flood control and discusses the recent flooding events and future plans from lessons learned.</i>	1.0	38893	3/31/2022
Eight Simple Ways to Minimize Mistakes <i>Mistakes, they happen, but this course offers suggestions on how to minimize mistakes and save both money and time.</i>	1.0	37985	10/31/2021
Farm and Ranch Contracts <i>Instructions to fill out this contract and deal with crops, accessories, reservations, etc.</i>	1.0	35874	12/31/2020
FIRPTA for Realtors <i>A detailed discussion of the Foreign Investment in Real Property Act and guidelines of how to handle this situation during closings.</i>	1.0	35933	12/31/2020
How and When to Use Affidavits of Heirship & Powers of Attorney <i>Details closing issues involving affidavits of heirship and powers of attorney.</i>	1.0	37158	6/30/2021
Minerals, Can You Dig It? <i>A thorough discussion of the complex area of mineral interests as it relates to real estate transactions.</i>	1.0	34689	6/30/2020
MUD Notices <i>Discusses municipal utility districts and the types of notices and requirements needed.</i>	1.0	37629	8/31/2021
Oh No! The Property Is in a Trust! <i>Details the mechanics of property held in a trust.</i>	1.0	37161	6/30/2021
Property Condition and Casualty Loss	1.0	37632	8/31/2021

<i>Provides a detailed discussion concerning property condition and the course of action to take if there is damage to the property under contract.</i>			
Same-Sex Marriage and Title Insurance <i>A thorough review of this relatively new area including example situations and the implications on real estate transactions.</i>	1.0	35711	11/30/2020
Six Rules of Negotiations <i>How to skillfully negotiate a contract to achieve a purchase that satisfies all parties involved.</i>	1.0	34868	7/31/2020
Surveys: A Snapshot into the Dirt <i>Explains the use and purpose of a survey as it relates to a closing transaction with a special emphasis on area and boundary.</i>	1.0	38305	12/31/2021
The Agent's Guide to Completing the TREC 1-4 Family Contract <i>Covers each provision in the TREC 1-4 Family Contract.</i>	2.0	37474	8/31/2021
The American Dream Meets the American Past Time <i>Uses the game of baseball as a metaphor for the American dream of home ownership.</i>	1.0	36609	3/31/2021
Time <i>A look at the concept of time management from a real estate agent's perspective and how to set priorities and make an effective plan.</i>	1.0	38306	12/31/2021
Title Commitments <i>Discusses the type of coverage given and how it relates to items in the TREC contract.</i>	1.0	38899	3/31/2022
TREC Contract Changes & New Addenda 2018-19 <i>Covers the TREC contract changes made in 2018 and 2019.</i>	1.0	36836	4/30/2021
Warning Signs in the Closing Process <i>Covers the common issues that cause delays in closing and offers suggestions to overcome these problems.</i>	1.0	37986	10/31/2021
What Do I Do Now? Wills, Probate & Guardianships <i>Covers the basics of handling property affected by wills, probates, and guardianships.</i>	1.0	37433	8/31/2021
What Would You Do? Part 1 <i>Real-life situations at the closing table presented and discussion on how it was initially handled and what might be a better course of action.</i>	1.0	37987	10/31/2021
Who, What, When, and Where of Marital Property & Divorce <i>Details how divorce can affect the closing transaction.</i>	1.0	37159	6/30/2021

Updated 3/21/2020



Setting up a Webinar for MCE Credit

1. Arrange date with one of the First National TREC instructors and send an Outlook calendar request to the instructor and April Roberts.
 - a. Include the following with your calendar request. **This information MUST be included to confirm the webinar.**
 - Date
 - Time
 - Course name
 - Speaker for the event
 - Title agent name & contact person info
2. FNTI will schedule the webinar via GoToMeeting Webinar unless the agent requests we present through ZOOM.
3. An invitation will be sent to the agent with the registration link and Stripe link for payment to “Brookwood in Georgetown.”
4. If using your own charity, please provide FNTI the name of the charity and proof that the course fee has been collected for all of those in attendance.
5. Once the webinar is completed, the sign-in sheets should be emailed to April Roberts – april.roberts@fnti.com.
6. Once the sign-in sheets are received and we have confirmation of the payment, credit will be posted within 24-48 hours.

IMPORTANT INFORMATION:

- *ALL real estate agents attending the seminar must pay the \$10 course fee whether or not MCE credit is desired. TDI has stated that it is a violation of P-53 when some agents are allowed to attend a course granting continuing education credit without paying the course fee.*
- *Please state in all advertising for the webinar that payment is required on any webinars offering credit.*

Setting up a Webinar Using an Agent’s Provider Number

1. Provide April Roberts with all the information requested in #1 above. *(Agent must have prior approval from FNTI and TREC to offer any FNTI courses under agent’s provider number.)*
2. Include your ZOOM or GoToMeeting webinar platform information for the speaker to access and conduct the webinar.
3. Follow your process for collecting the Realtor information and fees for the webinar.

Approved TREC Instructors	Email Address	Cell Phone	Area
Sean Everest	sean.everest@fnti.com	210-860-0037	San Antonio
David Hays	david.hays@fnti.com	817-300-1871	Dallas Metroplex
Chance Perkins	chance.perkins@fnti.com	281-725-3722	Houston
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NolaAnn Waggoner	nolaann.waggoner@fnti.com	713-628-4974	College Station
Ellen Wied	ellen.wied@fnti.com	512-222-0900	Austin
Seminar Coordinator			
April Roberts	april.roberts@fnti.com	903-440-1239	